

Membership Benefits

Regional Meetings

Providing you and your sales force with opportunities in networking and trading on a regular basis through a series of professional meetings throughout the year

Annual Convention and Fall Conference

Both of these national meetings offer you a combination of education, business, networking and social activities in a relaxed atmosphere. Guest speakers address timely issues affecting your business.

Electronic Directory

Access to the ASD membership directory is online and open to the public.

Electronic Steel Distributor Update

The e-newsletter is an extension of the ASD commitment to provide our members with a quality newsletter that keeps you abreast of industry news, trends and association updates. This newsletter will be distributed to members directly by e-mail and housed on www.steeldistributors.org.

Membership Classes

ASD prides itself on the professional quality of its members. Members must be involved in the steel distribution industry and satisfy ASD membership requirements. There are five types of membership:

Regular Membership – Representing firms with sales volume of over 5 million.

- Regular members receive 2 complimentary guest meeting passes annually (a \$250 value) to invite non-member attendees to join them at the ASD Regional meetings.
- Includes listing branch operations and unlimited employee under the corporate membership. Regular members maintain voting rights. **Annual Membership Fee \$2,100. New Members eligible for a first time member rate of \$1,400 and will receive a \$300 certificate off attendance at an ASD annual or fall conference.**

Membership Classes Con't

Associate Membership- Firms whose principle business is the distribution of steel products. Associate members shall include brokers and steel distributors who do not qualify as regular members with a sales volume under 5 million.

- Included unlimited employee listings under the membership. Associate members do not have voting rights.

Annual Membership Fee \$1,900. New Members eligible for a first time member rate of \$1,400. New Associate Members also receive a \$300 certificate off attendance at an ASD annual or fall conference.

Get Acquainted Membership – Designed for those smaller size firms with sales under 3 million as an introductory offer to join ASD. **This provisional membership will allow firms under 3 million in volume to join ASD for a maximum of 2 years at a special rate of \$1,000 per year.** This rate will allow Get Acquainted Members the opportunity to network with ASD Members as our way of saying Welcome. After two years, the firm must move to the Regular, Associate, Mill or Allied Membership Category. Members in this special "Get Acquainted Membership" category do not have voting rights.

Other Membership Categories

Firms that do not qualify as Regular Memberships can join ASD in one of the following Membership Categories:

Mill Associate

Mill Associates shall include domestic mills, foreign mills or trading companies.

- Included all branch operations and unlimited employee listings under the membership.

Mill Associate members do not have voting rights **Annual Membership Fee \$1,900. New Members eligible for a first time member rate of \$1,400. New Mill Associate Members also receive a \$300 certificate off attendance at an ASD annual or fall conference.**

Allied

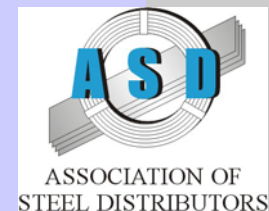
Firms whose business interests are allied to the steel distribution industry and the goals of ASD.

- Includes unlimited employee listings under the membership.

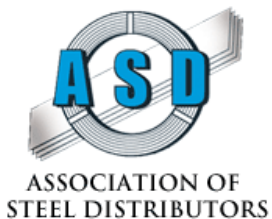
Allied members do not have voting rights. **Annual Membership Fee \$1,900. New Members eligible for a first time member rate of \$1,400. New Allied Members also receive a \$300 certificate off attendance at an ASD annual or fall conference.**

Association of
Steel
Distributors

Membership
Application



401 N. Michigan Ave.
Chicago, IL 60611
Phone: 312.673.5793
Fax: 312.527.6705
headquarters@steeldistributors.org
www.steeldistributors.org



Bringing Bottom Line Benefits to the Steel Distribution Industry

The Association of Steel Distributors (ASD) is a vital information source for professional in the steel distribution industry. Since 1943, ASD has provided members with an environment to exchange ideas and coordinate their efforts to strengthen the industry. As a non-profit organization, ASD is designed to promote the important role of distribution in the steel market by providing valuable industry information. The result is a positive impact on the steel distribution industry, and more importantly, on your indi-

Our members are the association's most valuable asset. Every ASD program is designed to serve member needs. The association provides a unique opportunity for industry professionals by offering the advantages and services of a national association while providing the individual attention of a local organization.

Networking and trading are the lifeblood of ASD. Our regional meeting format brings the best of these opportunities to you every month in cities across the country. In addition to the regional meetings, ASD has two national meetings, featuring top industry experts addressing the latest market trends and developments.

The key to the success of ASD is our determination to improve your business through increased communication and market information. Find out for yourself how ASD will make a bottom line impact on your business.

Membership Application

Check the membership box that applies:

- Regular Member
 Get-Acquainted member
 Associate Member
 Mill Associate Member
 Allied Member

Please Print

Firm Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

E-mail Address _____

Web Address _____

Applicant's Name _____

Title _____

List partners, corporation officers, owners name/
title _____

What year was your firm established using the corporate /
trade name listed? _____

How many people does your firm employ? _____

Do you have branches? Yes No

Branch Name _____

Address _____

City _____ State _____ Zip _____

Phone _____

Branch Manager _____

Email _____

List partners, corporation officers, owners name/
title _____

For our records, circle what applies below:

What is your approximate annual sales volume?

- Under 3 million
 5 mil to 10 mil
 10 mil to 25 mil
 25 mil to 50 mil
 Over 50 million

What type of steel products do you distribute?

- | | | | |
|-------------------------------------|---|--------------------------------------|-----------------------------------|
| <input type="checkbox"/> Coils | <input type="checkbox"/> Sheets | <input type="checkbox"/> Tubular | <input type="checkbox"/> Plate |
| <input type="checkbox"/> Structural | <input type="checkbox"/> Reinforcing bars | <input type="checkbox"/> Carbon bars | <input type="checkbox"/> Wire Rod |

What are your companies capabilities?

- | | | | |
|--|--|------------------------------------|-----------------------------------|
| <input type="checkbox"/> Burning | <input type="checkbox"/> Coating | <input type="checkbox"/> Cleaning | <input type="checkbox"/> Sawing |
| <input type="checkbox"/> De-oiling | <input type="checkbox"/> Presses/ Roll | <input type="checkbox"/> Leveling/ | <input type="checkbox"/> Metal |
| <input type="checkbox"/> Sheets/ coils | <input type="checkbox"/> Forming | <input type="checkbox"/> Blanking | <input type="checkbox"/> Testing |
| <input type="checkbox"/> Rolling Mill | <input type="checkbox"/> Flattening | <input type="checkbox"/> Shearing | <input type="checkbox"/> Slitting |

If your application has been sponsored by a member firm, list them below.

Sponsor Firm / Sponsoring Member

Payments of membership dues are not deductible as charitable contribution, but are deductible as ordinary and necessary business expenses. Please consult your tax advisor.

When completed, please detach this application and mail it with your payment to:

**ASD Headquarters
401 N. Michigan Ave.,
Chicago, IL 60611-4267**

New member processing will take three weeks from the date the application is received.

Payment Details:

[] American Express [] Visa [] MasterCard

Credit Card Number: _____

Expiration Date: _____

Card Holder's Name: _____